

#### Aalps Wealth India Private Limited



#### info@aalpsinvest.com



# Areas covered

- Safety & Risk
- True financial freedom
- Concept of passive income
- Building financial freedom fund
- Steps to achieve financial freedom
- How to build financial freedom faster?





# **Definition of Financial Freedom?**

- Earning lots of money?
- Having no debt?
- Lavish vacation?
- Bigger bungalow?
- Bigger car?





"Financial freedom is working because you want to not because you have to"



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Having enough money to make decisions and choices that you want to make, without having to worry about money!



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# True definition

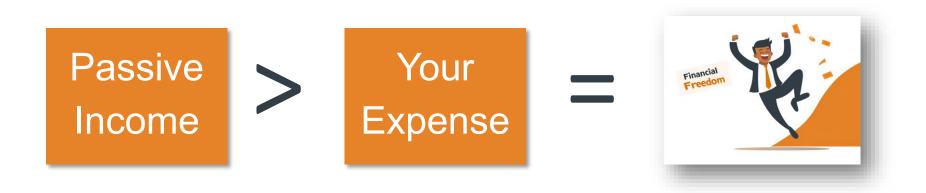
To become financially free, you need to achieve the stage where your passive income is more than your expenses!







# True definition







# Sources of Passive Income

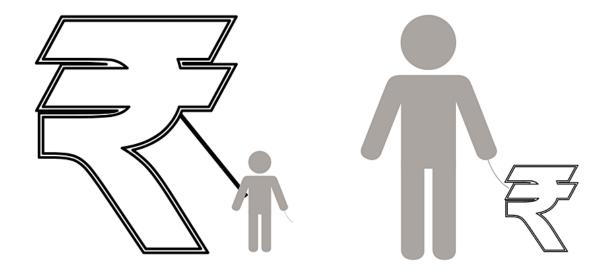
1. Business - By building the business which can run without you. (everyone can't do this)

 Investment - Generating the passive income in form of profit, interest or dividend from your investment portfolio. (everyone can do so by saving regularly and creating a portfolio)





## Building passive income from Investments



Building sufficient fund through investing that can fulfil your current as well as future expenses and liabilities.



## How much Financial Freedom Fund?

1) Fund for house hold expenses

2) Liabilities

3) Present value of financial goals





# Step 1 - finding corpus for household exp.

- Age 25 Years
- Life Expectancy 70 Years
- Monthly expenses Rs 35000
- Inflation 6%
- Interest rate 7.5%



This person requires Rs 1.41 Cr if he wants to stop working for money



## Step 2 - Add up liabilities

- Home Loan 21 Lacs
- Car Loan 4 Lacs
- Personal Loan 1.25 Lacs



This person requires Rs 26.25 Lacs if he wants to replay all loans



## Step 3 - Other goals

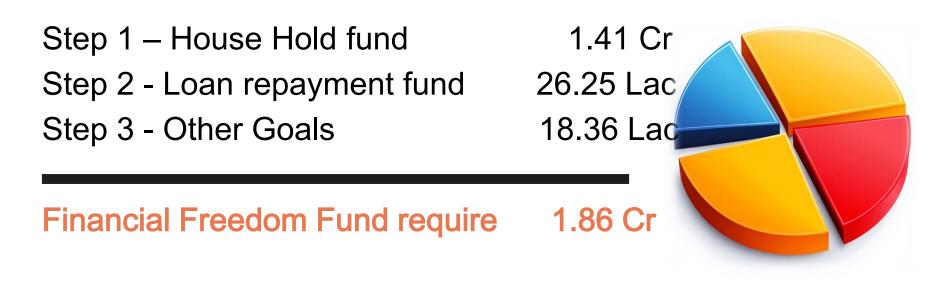
Goal Name	Current cost	Years to goal	FV of goal	Lumpsum required
Child Education	₹ 15,00,000	15	₹ 47,58,254	₹ 8,69,315
Marriage	₹ 20,00,000	20	₹ 93,21,914	₹ 9,66,373

\* Inflation assumed 8%, return on lumpsum assumed 12%

This person requires Rs 18.36 Lacs for his kid's education and marriage expense If he has this amount, He can invest it lumpsum and goals will be achieved



## Financial Freedom fund required



If this person has 1.86 Cr now, he can claim that he is Financially Free



## Current investment

Fixed Deposit PPF Mutual Fund

8 Lacs 5 Lacs 10 Lacs

**Total Assets** 

23 Lacs



# Required corpus 1.86 Cr - Total Assets 23 Lacs Conclusion - He is not Financially FREE



## Financial Freedom fund required

# Financial Freedom Fund Required: 1.86 CrFinancial Assets: 23 Lacs

Deficit to be built

: -1.63 Cr





# Key to bridge deficit

#### Start early

The earlier you start sooner you can achieve the deficit

Year	Monthly Investment Required							
fear	8%	10%	11%	13%				
5	₹ 2,22,029	₹ 2,11,217	₹ 2,06,028	₹ 1,96,062				
10	₹ 89,915	₹ 80,910	₹76,731	₹68 <i>,</i> 977				
15	₹ 47,972	₹ 40,586	₹ 37,294	₹ 31,435				
20	₹ 28,464	₹ 22,514	₹ 19 <i>,</i> 985	₹ 15,696				
25	₹ 17,817	₹ 13,112	₹ 11,215	₹ 8,164				
30	₹ 11,498	₹7 <i>,</i> 839	₹6 <i>,</i> 447	₹ 4,333				

The above calculation is only for the illustrative purposes.



### What do we expect from our investment





#### Golden rule – Safety first



"The first rule of an investment is don't lose [money]. And the second rule of an investment is don't forget the first rule."

Warren Buffett





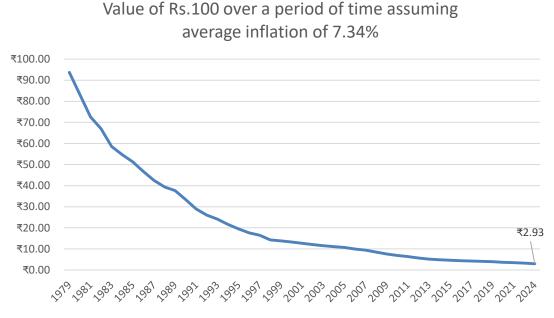
## Is it safe?



# Rs. 100 note Kept in the locker is safe, but the value of the same Rs. 100/- will be very less after 10 Years.



## Inflation Risk



**Inflation Risk** 

Inflation erodes the purchasing power of your money every year.

Source: https://www.worlddata.info/asia/india/inflation-rates.php





## **Historical Inflation**

				_				
Year	Inflation	Year	Inflation		Year	Inflation	Year	Inflation
1979	6.28%	1990	11.20%		2001	4.40%	2012	10.00%
1980	11.30%	1991	13.50%		2002	5.00%	2013	9.40%
1981	12.70%	1992	9.90%		2003	4.10%	2014	5.80%
1982	7.70%	1993	7.30%		2004	4.00%	2015	4.90%
1983	12.60%	1994	10.30%		2005	3.70%	2016	4.50%
1984	6.50%	1995	10.00%		2006	6.70%	2017	3.60%
1985	6.30%	1996	9.40%		2007	5.90%	2018	3.40%
1986	8.90%	1997	6.80%		2008	9.20%	2019	4.80%
1987	9.10%	1998	13.10%		2009	10.60%	2020	6.20%
1988	7.20%	1999	3.40%		2010	9.40%	2021	5.50%
1989	4.60%	2000	3.80%		2011	8.10%	2022	6.70%
							2023	5.40%

Historical avg.
Inflation
(From 1979 till 2024)
7.34%
Per annum

2024

4.40%



### **Historical FD rates**

FY Year	Lower Range	Higher Range	Average	FY Year	Lower Range	Higher Range	Average
1999 – 2000	10.00%	10.50%	10.25%	2011 – 2012	9.00%	9.25%	9.13%
2000 - 2001	9.50%	10.00%	9.75%	2012 - 2013	8.75%	9.00%	8.88%
2001 – 2002	8.00%	8.50%	8.25%	2013 - 2014	8.75%	9.10%	8.93%
2002 -2003	5.50%	6.25%	5.88%	2014 – 2015	8.50%	8.75%	8.63%
2003 - 2004	5.25%	5.50%	5.38%	2015 – 2016	7.00%	7.50%	7.25%
2004 - 2005	5.75%	6.25%	6.00%	2016 - 2017	6.50%	6.90%	6.70%
2005 - 2006	6.25%	7.00%	6.63%	2017-2018	6.25%	6.70%	6.48%
2006 - 2007	7.75%	9.00%	8.38%	2018 – 2019	6.25%	7.25%	6.75%
2007 – 2008	7.50%	9.00%	8.25%	2019 - 2020	5.70%	6.40%	6.05%
2008 - 2009	7.75%	8.50%	8.13%	2020 - 2021	5.25%	5.35%	5.30%
2009 - 2010	6.50%	7.50%	7.00%	2021 – 2022	5.05%	5.35%	5.20%
2010 - 2011	8.25%	8.75%	8.50%	2022-2023	5.35%	5.90%	5.63%
				2023-2024	3.25%	9.40%	6.33%
						Average FD Interest Rates	7.00%

Source: <u>https://www.bajajfinservmarkets.in/fixed-deposit/what-is-the-history-of-fixed-deposits-through-time</u>





# Personal inflation is more

Lifestyle inflation is a silent killer killing the value of your savings!





# Changing lifestyle is increasing the expenses

# Roti, Kapda aur Makan To Zindagi Na Milegi dobara

From

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# Learn rule of 72

# 72

Number of years in which your expenses gets doubled

# Your personal Inflation number

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# What's your inflation number?

#### 14.40% Can't ignore the possibility

• If your total monthly expense amount gets doubled every 5 years.

#### 12.00% More Likely

• If, your total monthly expense amount gets doubled every 6 years.

### 10.23% Less Likely

• If your total monthly expense amount gets doubled every 7 Years.



# How to keep your money safe?

To save the value of money, You need to earn at least the Return (Post tax) equal to your Personal Inflation



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## Equity – long term wealth creator

Year	Sensex	Investment/Value
31 <sup>st</sup> March 1979	100	Rs. 1,00,000
28 <sup>th</sup> Jan 2025	75,901.41	Rs. 7,59,01,410

Sensex has delivered a **15.57%** return in the past 45.84 Years

\*As on 28<sup>th</sup> Jan., 2025 - Source: www.bseindia.com

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# Market risk

# Probability of getting the negative return in given period of time is called market risk!



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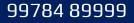


### Let's understand market risk

Dataila	Rolling Returns starts from 1 <sup>st</sup> Day of Financial Year						
Details	1 Year	3 Years	5 Years	10 Years	15 Years	20 Years	
Total Observations	45	43	41	36	31	26	
Positive Observation	31	36	38	35	31	26	
Probability of Positive Return	69%	84%	93%	97%	100%	100%	
Probability of Negative Return	31%	16%	7%	3%	0%	0%	

From 31st March 1979 to 31st March 2024.

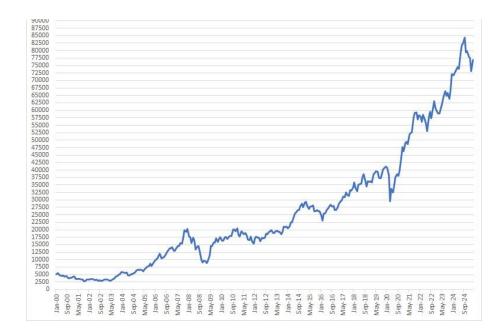
Source: www.baseindia.com and internal research





#### Equity delivered great returns despite all problems

#### One Of the highest outflows i



Start Date	End Date	Event	FII (
Jan-08	Mar-09	Global Financial Crisis	
Jul-11	Oct-11	US Credit Rating Downgrade	
Jun-13	Sep-13	Taper-Tantrum	
Apr-15	Feb-16	Yuan Devaluation	
Oct-16	Jan-17	Fed Hikes / Demonetisation	
Apr-18	Nov-18	NBFC Crisis	
Jun-19	Sep-19	Slowdown	
Feb-20	Apr-20	Onset of Covid-19	
Nov-21	Jul-22	Geo-political worries	
Sep-24	Oct-24	Currently Ongoing	

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# Conclusion

#### Market risk is High when you invest for Short Term, Market risk is Low when you invest for Long Term



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# Conclusion



While investing select the right product based on your investment horizon helps you to keep it safe.



## Invest through Equity

Start early - the earlier you start sooner you can achieve the deficit

Year	Monthly Investment Required						
fear	8%	10%	11%	13%			
5	₹ 2,22,029	₹ 2,11,217	₹ 2,06,028	₹ 1,96,062			
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# Where to invest?

# Start investing in Equity Mutual Fund through Systematic Investment Plan







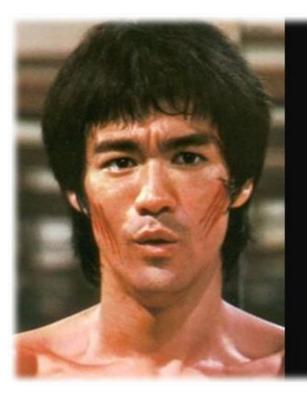
# Invest through SIP

- The Benefits of Long-Term Equity Investment
  - Equities can provide superior returns compared to other asset classes over the long term.
- The Benefits of Systematic Monthly Investment
  - Eliminates the risk of market timing.
  - Leverages rupee cost averaging and the power of compounding.





# Discipline is the key to create Freedom



I fear not the man who has practiced 10,000 kicks once, but I fear the man who has practiced one kick 10,000 times.

Bruce Lee -

AZQUOTES



### SIP return Analysis

Catagony	10 years			15 Years		
Category	Maximum	Average	Minimum	Maximum	Average	Minimum
Flexicap Funds	20.35%	14.80%	10.87%	17.18%	14.30%	10.52%
Large & Midcap funds	17.71%	15.59%	11.63%	18.41%	15.06%	12.63%
Largecap Fund	15.90%	13.15%	10.87%	15.31%	12.93%	10.56%
Mid Cap Funds	21.10%	17.47%	14.53%	20.02%	17.57%	15.25%
Small Cap Fund	23.98%	18.35%	13.05%	21.13%	17.85%	14.36%

Data as on - 20-03-2025 – Past performance may or may not sustain in future.





# **Buying a Home?**

Home Loan amount	Rs. 5000000
No. of Years	25
Interest Rate	8.5%
EMI	Rs. 40,261
Total Payment	Rs. 1,20,78,406

Calculation is only for illustrative purposes. Assumed return is only for the illustrative purposes.

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### Do you want to get back all EMIs?



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# **EMI + SIP** Recovery of all EMIs paid

Home Loan amount	Rs. 50,00,000	Start SIP of	Rs. 8,600
No. of Years	25	Total SIP Investment	Rs. 25,80,000
Interest Rate	8.5%	Assumed Return on SIP	12%
EMI	Rs. 40,261	Total Outflow (EMI+SIP)	Rs. 1,46,58.406
Total Payment	Rs. 1,20,78,406	FV of SIP	Rs. 1,46,38,976

\*Assumed return of 12% is assumed and is only for illustrative purposes.





#### Start your journey towards Freedom



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# Mutual Fund Investments are subject to market risk, read all scheme related documents carefully.





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